



Your business is constantly moving forward.  
Partner with DII – Integrity. Performance. Service.



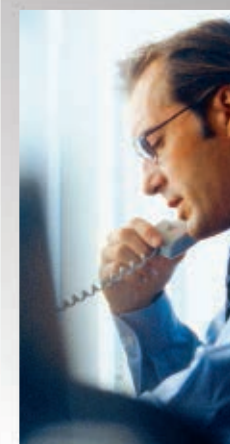
## Running a business requires constant analysis and agility. DII believes your insurance coverage deserves the same thought and attention.



**360° Risk Review** – DII crafts custom insurance packages based on a comprehensive review of your business' risks and assets measured against short and long term financial and growth goals. We also consider the legal environment and competitive landscape in our planning. During this analysis, we identify and correct any vulnerabilities that may exist in your current coverage, and build a plan that includes claims prevention measures. And we review your policies regularly, updating them as your business grows and changes over time. The end result is a flexible plan that provides customized, comprehensive and competitive coverage to manage risk.

Our clients have trusted us as their partner and advisor since 1969. We have earned this trust by developing plans that help our clients be more competitive. We provide the thoughtful, continuing coverage so business owners can spend their time running their businesses instead of dealing with the consequences of an unanticipated event. Our goal is to provide a clear and beneficial match between our clients' needs, their risk management choices and their insurance coverage.

DII is driven by integrity and performance. By understanding the total risk and operational environment of a business, and responding quickly when you need us most, we've earned the trust of clients including the region's premier companies of all sizes who want effective protection and a proactive relationship.



DII is the only number you need to call as your business insurance needs change, and during any emergency.

**1-888-433-3553 - Ask for your representative by name.**

# With Others it's Business, With DII it's Personal.

## Crisis Care:

Our premier service is particularly important during an emergency. When the unexpected occurs, call us first and we will describe your coverage options, and if needed, we'll then contact the insurance carrier to mobilize their services on your behalf. Because we thoroughly understand your policies, we are ideally situated to manage the claims process and achieve the best possible result.

## Custom Policies:

DII understands that your business may be in a unique risk position or in a unique industry. Often traditional insurance policies leave certain aspects of these kinds of businesses exposed. Most of the policies we develop are customized; our insurance partners have come to expect that a DII client may require a carrier to craft a unique plan not available to the general public.

## Our Service Commitment

The People at DII reflect our core values. Any time you interact with someone at DII, you can expect :

- Passion
- Professionalism
- Perseverance
- Personal Care



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We hold ourselves to a high standard and expect to be held accountable by you. Promises are easy to make and often left unmet. **The integrity of our business depends on a 1 to 1 relationship between promises made and promises kept.**

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**DIVERSIFIED**  
INSURANCE INDUSTRIES

With Others it's Business, with DII it's Personal



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### Commercial Lines

- Commercial Property
- Automobile
- General Liability
- Surety Bonding
- Network Security/Privacy Liability
- Workers' Compensation
- Crime
- Employee Dishonesty
- International Package

### Management liability

- Directors & Officers
- Employment Practices Liability
- Fiduciary Liability

### Professional Liability

- E&O
- Medical Malpractice

### Employee Benefits

- Group Health

### Life

- Individual
- Group

### Disability

- Long Term
- Short Term

### Personal Insurance

- Homeowners
- Renters
- Automobile
- Watercraft
- Flood Insurance
- Umbrella Liability

### Risk Management

- Captive & Alternative Risk
- Risk Control Services
- Contractual Risk Transfer

### Special Industry Programs

- SafeGuard ElderCare
- Monogram Protection
- Pharmacy SafeGuard
- Data SafeGuard
- Information SafeGuard
- Non Profits
- Government
- Hospitality